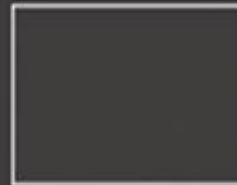


King Slide®

PROFESSIONAL MECHANICAL DESIGNER AND MANUFACTURER
PRECISION SLIDE RAIL KITS FOR OFFICE, HOME AND COMPUTER



股票代碼：2059

川湖科技股份有限公司
KING SLIDE WORKS CO., LTD

COMPANY PROFILE



Ticker Symbol: 2059

Company Profile

The Plant / Facility

Current Business Overview

2011/2012 Consolidated
Sales Breakdown

Product Markets—
Electronics Application

Product Markets—
Global Server Market Share

Product Markets—
Slide, Hinge, Kitchen

Product Markets—
Kitchen Market Share

Entry Barrier

Mechanical IP Support

Core Competencies

Future Growth Momentum

Financial Performance

Appendix

- ◆ A professional in innovative, ergonomic mechanism/product design
- ◆ A total solution provider in mechanical mobility products
- ◆ No.1 server rail kits manufacturer in Asia

Milestone

Company Overview

- ◆ Established: 1986
- ◆ Headquarters: Kaohsiung, Taiwan
- ◆ Capital: US\$ 31.7 millions
- ◆ Total employees: More than 850 employees

- ◆ 1986: Conventional slides and hinges
- ◆ 2000: Rail and Rail kits
- ◆ 2001: Trial order from Compaq
- ◆ 2002: Certified by IBM, HP, Sun
- ◆ 2003: 1U -7U Rail and Rail Kits
- ◆ 2005: **IPO with a price of NT\$106 in OTC market**
- ◆ 2006: Certified by DELL
- ◆ 2007: King Slide Technology established
- ◆ 2008: Listed in Taiwan Stock Exchange Corporation

THE PLANTS / FACILITIES

Ticker Symbol: 2059

Company Profile

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Current Business Overview

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Product Markets—
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Product Markets—
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HEADQUARTER: KING SLIDE WORKS CO., LTD

Total Area: 1.98 Hectare

Location: Kaohsiung, Taiwan



SUBSIDIARY: KING SLIDE TECHNOLOGY CO., LTD

First phase of area: 5.63 Hectare (Total 4 phases)

Total Area: 46.08 Hectare

Location: Kaohsiung Science Park, Taiwan



CURRENT BUSINESS OVERVIEW

Ticker Symbol: 2059

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Product Markets—
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Global Server Market Share

Product Markets—
Slide, Hinge, Kitchen

Product Markets—
Kitchen Market Share

Entry Barrier

Mechanical IP Support

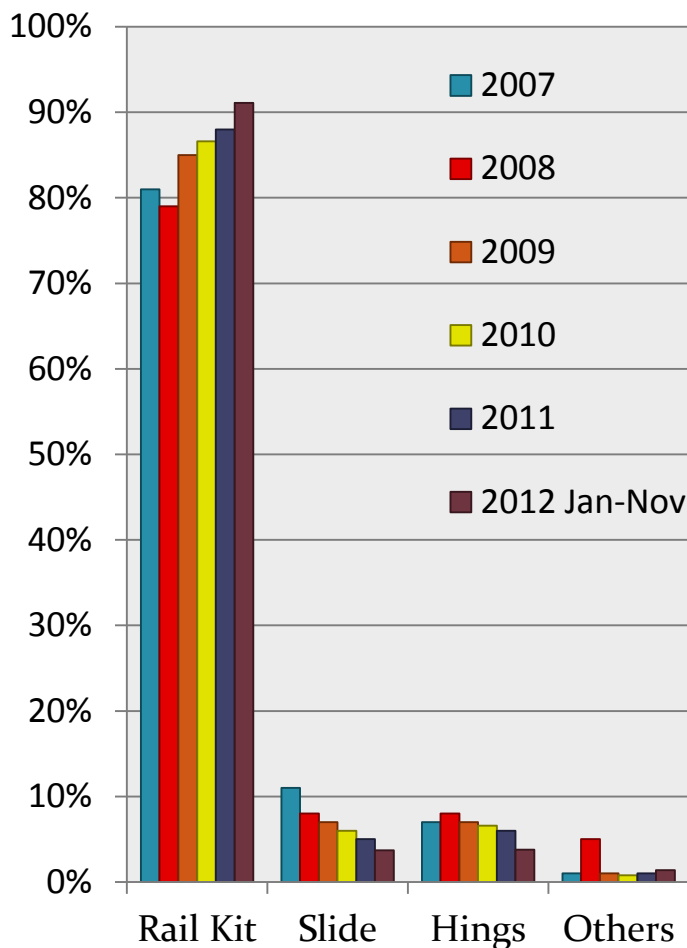
Core Competencies

Future Growth Momentum

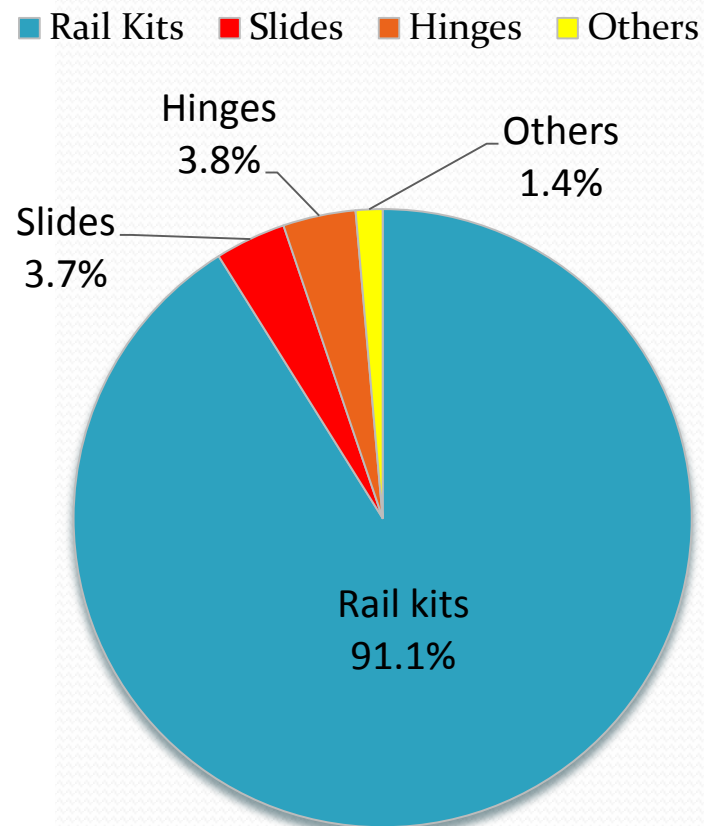
Financial Performance

Appendix

2007 to Jan-Nov of 2012 Sales Breakdown



Jan-Nov 2012 Sales Breakdown



2011 / 2012 CONSOLIDATED SALES BREAKDOWN

Ticker Symbol: 2059	UNIT: NT\$1,000	Sales	Q1	Q2	Q3	Q4	Sep	Oct	Nov	Jan-Nov
Company Profile The Plant / Facility Current Business Overview 2011/2012 Consolidated Sales Breakdown Product Markets— Electronics Application Product Markets— Global Server Market Share Product Markets— Slide, Hinge, Kitchen	2012	Rail Kit	656,965	802,925	860,800		294,023	314,188	303,085	2,937,963
		Slide	26,446	40,677	37,737		11,529	7,624	5,856	118,340
		Hings	30,886	34,593	33,266		6,964	12,450	13,529	124,724
		Others	13,119	11,871	13,967		4,348	1,968	3,618	44,543
		Total	727,416	890,066	945,770		316,864	336,230	326,088	3,225,570
Product Markets— Kitchen Market Share Entry Barrier Mechanical IP Support Core Competencies Future Growth Momentum Financial Performance Appendix	2011	Rail Kit	506,188	537,755	574,765	683,155	186,129	206,596	229,863	2,055,167
		Slide	33,272	33,807	27,986	38,234	7,877	9,813	13,115	117,993
		Hings	39,869	40,543	37,040	38,800	9,143	13,583	14,599	145,634
		Others	4,022	4,917	4,730	12,377	2,302	1,962	4,810	20,441
		Total	583,351	617,022	644,521	772,566	205,451	231,954	262,387	2,339,235

PRODUCT MARKETS – ELECTRONICS APPLICATION

Ticker Symbol: 2059

Company Profile

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Electronics Application**

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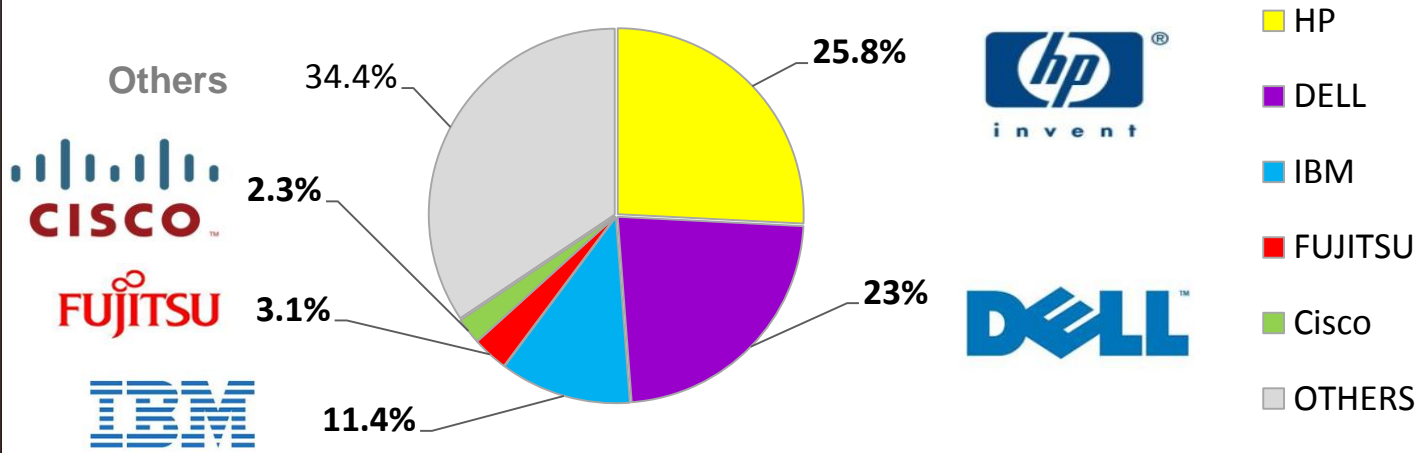
Appendix

Server Switch Hub Storage UPS KVM POS ATM Printer



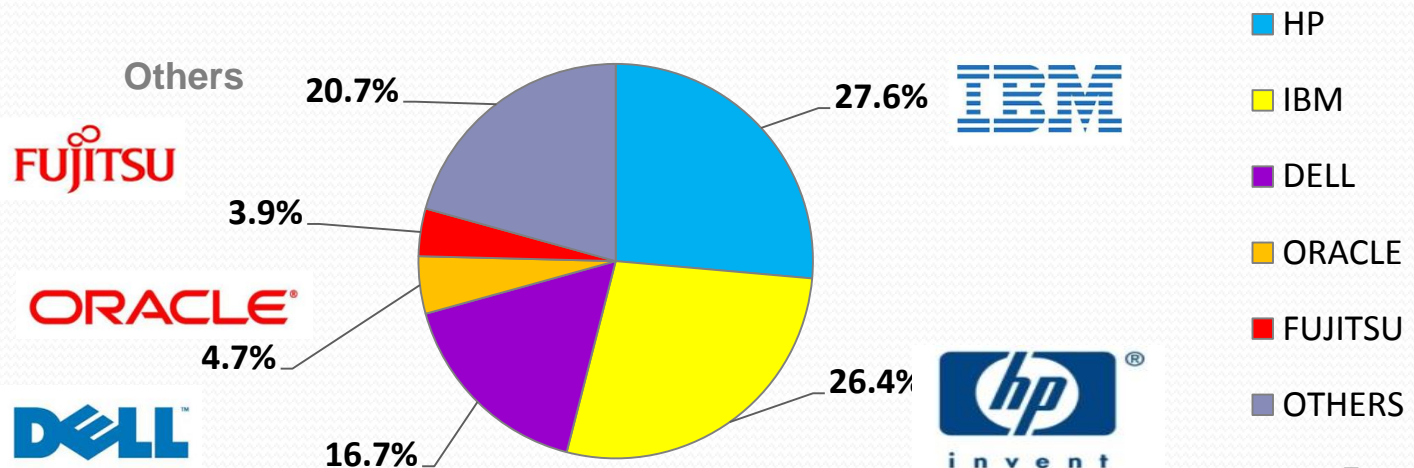
GLOBAL SERVER MARKET SHARE ILLUSTRATION

2012 Q3 Global Server Market Share (Units)



Source: Gartner November 2012

2012 Q3 Global Server Market Share (Revenue)



PRODUCT MARKETS – SLIDE, HINGE, KITCHEN

Kitchen Cabinet Home Furniture Office Furniture Others

Ticker Symbol: 2059
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Product Markets— Slide, Hinge, Kitchen
Product Markets— Kitchen Market Share
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1A88



New Product
Push Open with
Soft Closing

HIGH END KITCHEN SLIDE MARKET SHARE ILLUSTRATION

Ticker Symbol: 2059

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Global Server Market Share

Product Markets—
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Product Markets—
Kitchen Market Share

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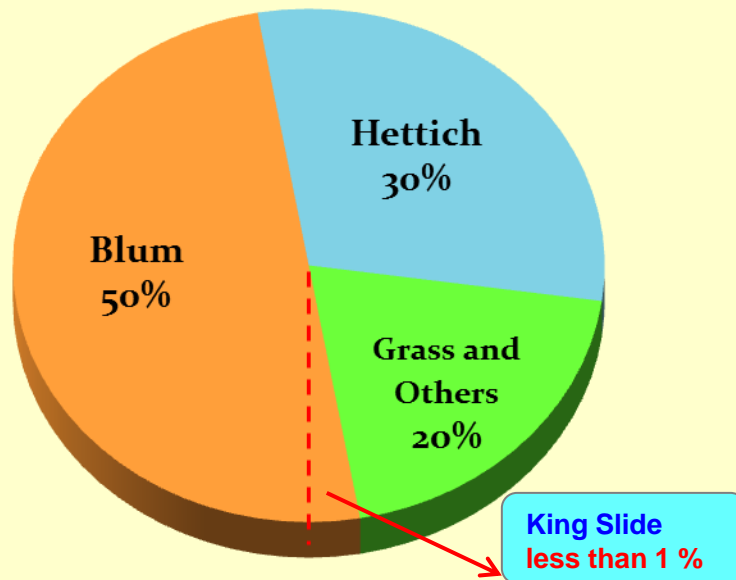
Financial Performance

Appendix



Current Kitchen Slide Market Share

--High sales volume expectation



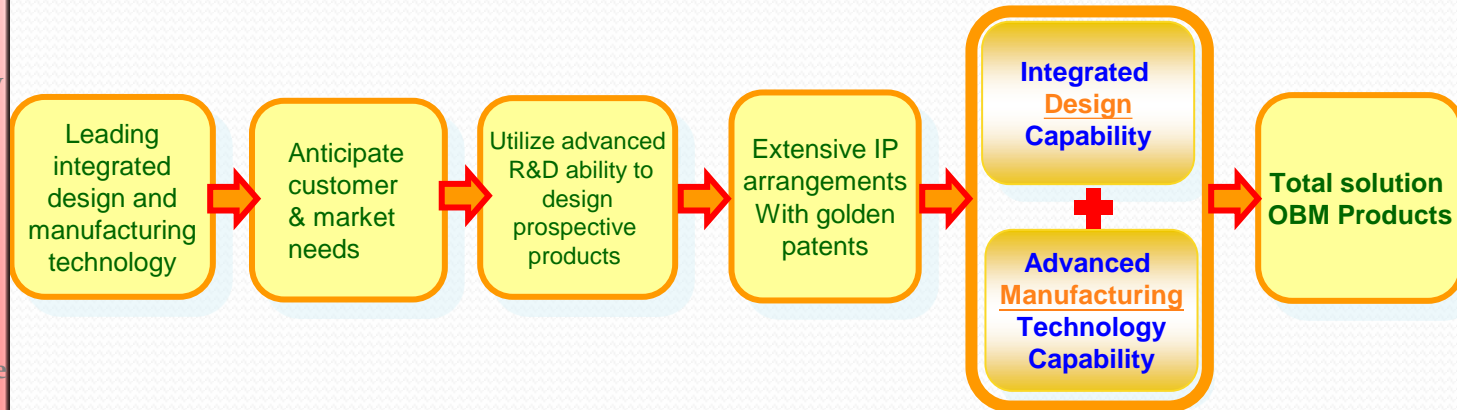
**** Global Market Value US\$3.5 Billion ****



CREATE ENTRY BARRIER



King Slide's Leading Top R&D team and Manufacturing capability to the pierce market and meet customer needs.



King Slide is Leading 2-3 years in advance than its competitors

Create High Entry barrier in the industry

TOP



- Ticker Symbol: 2059**
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- Product Markets—Kitchen Market Share
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MECHANICAL IP

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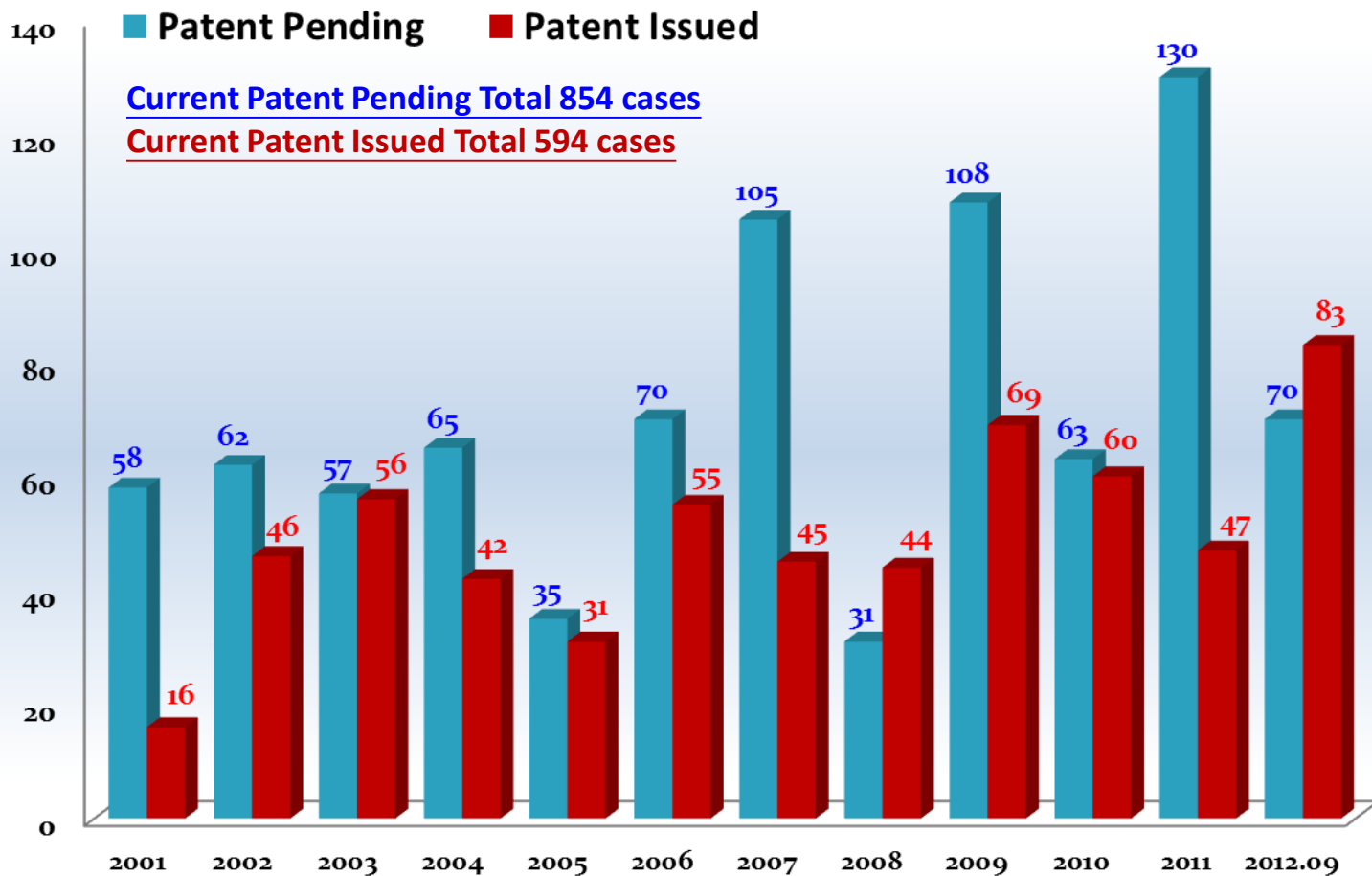
Future Growth Momentum

Financial Performance

Appendix

King Slide's IP Growth in Patent are allocated in CANADA, USA, Europe, UK, Germany, Japan, Taiwan, and China

King Slide's ownership of IP patents Growth Chart (Continue to increase)

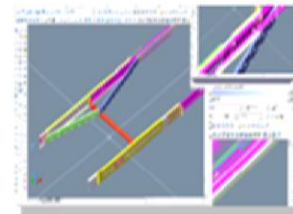


CORE COMPETENCIES

King Slide's Core Competencies

Integrated Design Capability

- Integrated product/manufacturing/assembly design capability
 - ◆ Inclusive in house design from beginning to final product.
 - ◆ High customization ability
 - ◆ Fast response to customer demands
 - ◆ Continuous product innovation.
 - ◆ Vast golden patents on hand.



Advanced Manufacturing Technology Capability

- ◆ Diversified progressive tooling/roll forming design/manufacture
- ◆ Diversified environmental coating/electric plating capability
- ◆ Highly automated assembly capability
 - automated fool proof device
 - operation environment safety compliance



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FUTURE GROWTH MOMENTUM – FOUR LARGE PRODUCT SECTORS APPLIED TO DIFFERENT TYPE OF INDUSTRIES

Ticker Symbol: 2059

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**Sales Channel
Product**



Total solutions that are
applicable to various industries



New product
New market
New customer

**Conventional
Product**



New user-friendly series products
for kitchen and furniture application



New product
Existing market
Existing customer

**Market Share
Aimed Product**



New integrated, full range
development products for
server applications.



New product
Existing market
Existing/new customer

**Consumer
Product**



New products focusing on
consumer electronic application.



New product
New market
Existing/new customer

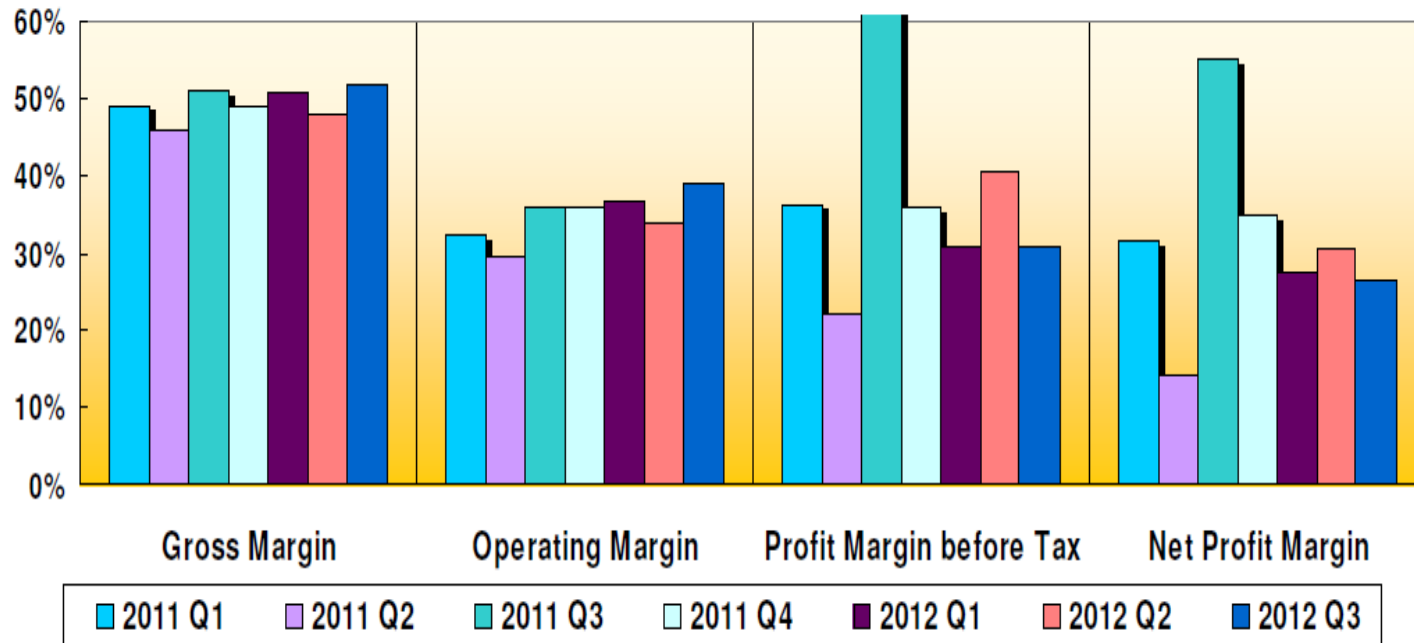
King Slide®



FINANCIAL PERFORMANCE – Q3 2011 TO Q3 2012

Ticker Symbol: 2059

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Profitability%	2011 Q1	2011 Q2	2011 Q3	2011 1-9	2011 Q4	2012 Q1	2012 Q2	2012 Q3	2012 1-9
Gross Margin	49.0%	45.9%	51.1%	48.7%	49.3%	50.5%	47.9%	51.7%	50.1%
Operating Margin	32.3%	29.4%	35.8%	32.6%	35.8%	36.5%	34.0%	38.8%	36.5%
Profit Margin before Tax	36.1%	22.3%	64.8%	41.5%	35.5%	30.8%	40.5%	30.7%	34.1%
Net Profit Margin	31.5%	14.2%	55.4%	34.0%	34.9%	27.6%	30.5%	26.5%	28.2%

FINANCIAL PERFORMANCE – GROWTH % YOY Q3 2011 TO Q3 2012

Ticker Symbol: 2059

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Entry Barrier

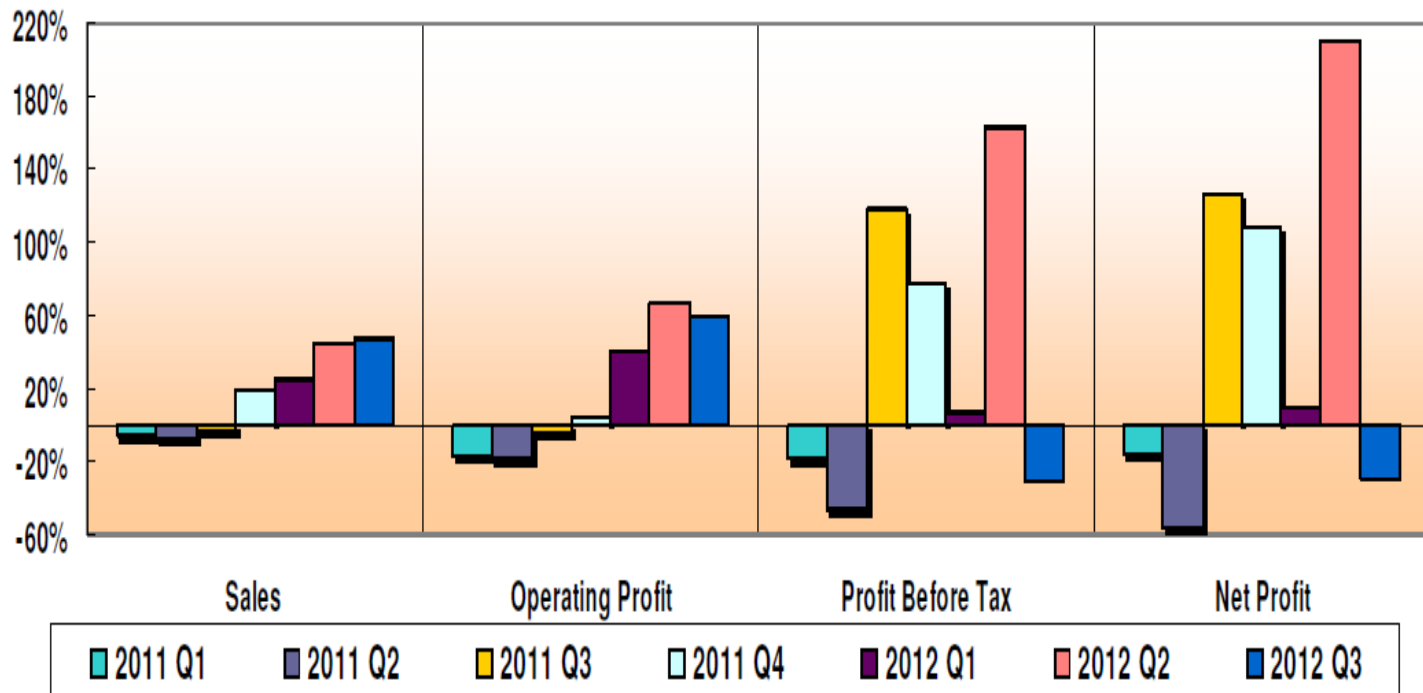
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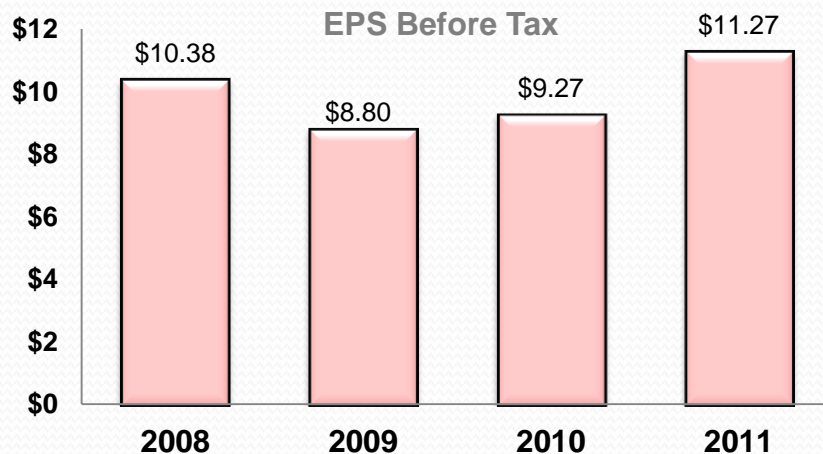
Growth% YoY	2011 Q1	2011 Q2	2011 Q3	2011 1-9	2011 Q4	2012 Q1	2012 Q2	2012 Q3	2012 1-9
Sale Turnover	-5.1%	-7.5%	3.0%	-3.3%	20.0%	24.7%	44.2%	46.7%	38.9%
Operating Profit	-17.1%	-17.9%	-3.7%	-12.7%	4.2%	40.9%	66.5%	59.3%	55.7%
Profit before Tax	-17.6%	-45.9%	118.0%	9.1%	77.4%	6.5%	162.6%	-30.5%	14.3%
Net Profit	-15.8%	-56.1%	125.7%	9.2%	108.9%	9.4%	210.8%	-29.8%	15.1%

FINANCIAL PERFORMANCE – EPS 2008 TO 2011

Ticker Symbol: 2059

**** EPS according to shares outstanding (92,307,000 shares) ****

Company Profile
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Current Business Overview
2011/2012 Consolidated Sales Breakdown
Product Markets— Electronics Application
Product Markets— Global Server Market Share
Product Markets— Slide, Hinge, Kitchen
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	EPS Before Tax(NTD)
2008	10.38
2009	8.80
2010	9.27
2011	11.27

**** EPS according to shares outstanding (92,307,000 shares) ****



	EPS After Tax(NTD)
2008	8.52
2009	7.02
2010	7.63
2011	9.73

FINANCIAL PERFORMANCE – EPS Q3 2011 – Q3 2012

Ticker Symbol: 2059

Company Profile

The Plant / Facility

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Product Markets—
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Product Markets—
Kitchen Market Share

Entry Barrier

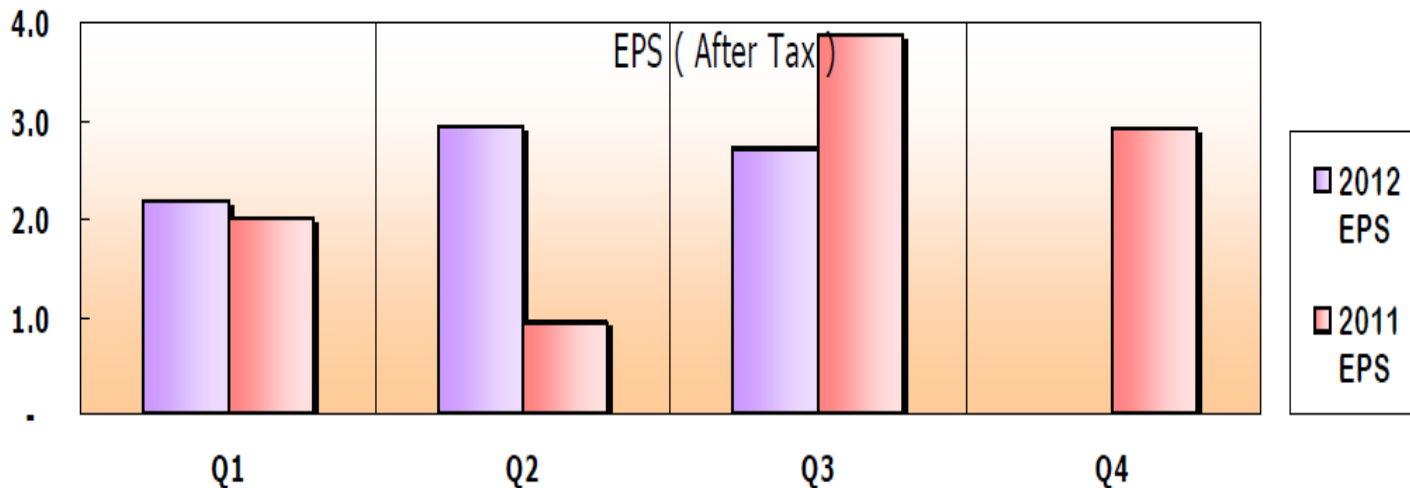
Mechanical IP Support

Core Competencies

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Appendix



EPS before Tax (NT\$)	Q1	Q2	1H	Q3	1-9	Q4	Jan-Dec
2012 EPS	2.43	3.91	6.34	3.14	9.48		
2011 EPS	2.28	1.49	3.77	4.52	8.29	2.98	11.27
EPS after Tax (NT\$)							
2012 EPS	2.18	2.94	5.12	2.71	7.83		
2011 EPS	1.99	0.94	2.93	3.88	6.81	2.92	9.73
EPS after Tax (NT\$) (Employee bonus and director compensations not included)							
2012 EPS	2.31	3.04	5.35	2.87	8.22		
2011 EPS	2.12	1.04	3.16	4.00	7.16	3.07	10.23

PS:EPS (NT\$) according to shares outstanding (92,307,000 shares)

APPENDIX – CONSOLIDATED BALANCE SHEET

(Unit:NT\$1000)		2008	2009	2010	2011	Q1/11	1H/11	1-9/11	Q1/12	1H/12	1-9/12
Ticker Symbol: 2059											
Company Profile The Plant / Facility Current Business Overview 2011/2012 Consolidated Sales Breakdown Product Markets— Electronics Application Product Markets— Global Server Market Share Product Markets— Slide, Hinge, Kitchen Product Markets— Kitchen Market Share Entry Barrier Mechanical IP Support Core Competencies Future Growth Momentum Financial Performance Appendix	Total Assets	4,126,081	5,198,753	5,400,666	5,847,422	5,545,246	5,633,688	5,541,811	5,392,756	6,146,432	6,034,334
	Current Assets	2,732,580	3,570,759	3,745,014	4,163,068	3,891,858	3,965,359	3,860,590	3,729,095	4,476,840	4,370,482
	Cash & ST Investment	1,842,103	2,658,232	2,856,905	3,104,880	3,010,108	3,055,061	2,924,721	2,639,905	3,257,888	3,037,915
	Inventories	341,564	270,493	309,858	319,124	318,383	321,712	312,429	357,340	366,734	424,303
	Accounts Receivable	485,082	562,424	504,030	686,261	506,821	531,021	580,498	651,492	786,989	830,340
	Others	63,831	79,610	74,221	52,803	56,546	57,565	42,942	80,358	65,229	77,924
	Other Assets	1,393,501	1,627,994	1,655,652	1,684,354	1,653,388	1,668,329	1,681,221	1,663,661	1,669,592	1,663,852
	Net fixed Assets	1,384,091	1,617,565	1,643,342	1,665,915	1,639,924	1,649,526	1,661,765	1,640,473	1,646,919	1,639,612
	Others	9,410	10,429	12,310	18,439	13,464	18,803	19,456	23,188	22,673	24,240
	Total Liabilities	1,469,177	1,967,879	1,826,501	1,871,427	1,785,425	2,295,326	1,833,662	1,195,962	2,092,482	1,732,426
	Current Liabilities	554,682	1,479,708	520,325	1,808,121	1,278,838	1,785,527	1,320,653	982,656	1,589,176	1,259,120
	Accounts Payable	166,619	194,697	165,906	214,376	166,358	175,706	177,763	207,663	258,950	288,062
	ST Convertible Bonds	0	872,617	0	1,280,914	808,596	814,447	820,298	464,054	467,357	470,661
	ST Borrowings	50,000	75,000	0	0	0	0	50,000	0	90,000	90,000
	Others	338,063	337,394	354,419	312,831	303,884	795,374	272,592	310,939	772,869	410,397
	Long-term Liabilities	914,495	488,171	1,306,176	63,306	506,587	509,799	513,009	213,306	503,306	473,306
	LT Debts	0	0	0	0	0	0	0	150,000	440,000	410,000
	LT Convertible Bonds	865,528	435,337	1,250,663	0	451,074	454,286	457,496	0	0	0
	Others	48,967	52,834	55,513	63,306	55,513	55,513	55,513	63,306	63,306	63,306
	Shareholders' Equity	2,656,904	3,230,874	3,574,165	3,975,995	3,759,821	3,338,362	3,708,149	4,196,794	4,053,950	4,301,908
	Paid-in Capital	785,041	871,386	921,202	921,613	921,202	921,202	921,202	923,219	923,219	923,219
	Retained Earnings	1,735,711	2,070,137	2,292,053	2,683,561	2,475,611	2,056,293	2,413,560	2,884,367	2,740,391	2,991,312
	Others	136,152	289,351	360,910	370,821	363,008	360,867	373,387	389,208	390,340	387,377

APPENDIX – CONSOLIDATE FINANCIAL PERFORMANCE INCOME STATEMENT

	(Unit:NT\$1000)	2008	2009	2010	2011	Q1 /11	Q2/11	Q3/11	1-9/11	Q4 /11	Q1 /12	Q2 /12	Q3/12	1-9 /12
Ticker Symbol: 2059 Company Profile The Plant / Facility Current Business Overview 2011/2012 Consolidated Sales Breakdown Product Markets— Electronics Application Product Markets— Global Server Market Share Product Markets— Slide, Hinge, Kitchen Product Markets— Kitchen Market Share Entry Barrier Mechanical IP Support Core Competencies Future Growth Momentum Financial Performance Appendix	Sales	2561,467	2174,573	2550,520	2617,467	583,350	617,031	644,498	1844,879	772,588	727,448	890,063	945,785	2563,296
	Cost of Goods Sold	1323,164	1051,418	1223,605	1337,964	297,503	333,545	315,418	946,466	391,498	359,804	463,318	456,801	1279,923
	Gross Profit	1238,303	1123,155	1326,915	1279,503	285,847	283,486	329,080	898,413	381,090	367,644	426,745	488,984	1283,373
	Operation expenses	322,594	348,621	373,667	402,254	97,380	101,874	98,649	297,903	104,351	102,007	124,386	121,916	348,309
	Operating Profit	915,709	774,534	953,248	877,249	188,467	181,612	230,431	600,510	276,739	265,637	302,359	367,068	935,064
	Net Interest	6,825	-15,591	-25,824	-22,971	-6,495	-6,491	-5,175	-18,161	-4,810	-1,227	-1,295	-3,241	-5,763
	Interest Income	31,884	10,922	10,139	13,479	2,512	2,572	3,978	9,062	4,417	4,240	3,420	2,183	9,843
	Interest Expense	25,059	26,513	35,963	36,450	9,007	9,063	9,153	27,223	9,227	5,467	4,715	5,424	15,606
	Net Exchange Income/(Loss)	10,856	-14,211	-124,597	117,689	16,555	-49,265	172,444	139,734	-22,045	-84,665	46,000	-70,960	-109,625
	Net financial debt/assets appraisal Income/(Loss)	-5,843	15,059	-8,050	14,845	-2,550	-1,045	6,230	2,635	12,210	18,040	-5,070	-9,660	3,310
	Net other Non-op. Income/(Loss)	30,203	52,470	61,155	53,124	14,523	12,610	13,440	40,573	12,551	26,295	18,818	6,862	51,975
	Pretax Income	957,750	812,261	855,932	1039,936	210,500	137,421	417,370	765,291	274,645	224,080	360,812	290,069	874,961
	Income Taxes	171,615	163,819	151,482	141,767	26,942	50,078	60,103	137,123	4,644	23,274	89,339	39,148	151,761
	Net Profit	786,135	648,442	704,450	898,169	183,558	87,343	357,267	628,168	270,001	200,806	271,473	250,921	723,200
	EPS (NT\$) before tax	10.38	8.80	9.27	11.27	2.28	1.49	4.52	8.29	2.98	2.43	3.91	3.14	9.48
	EPS (NT\$) after tax	8.52	7.02	7.63	9.73	1.99	0.94	3.88	6.81	2.92	2.18	2.94	2.71	7.83
	PS: EPS (NT\$) according to shares outstanding (92,307,000 shares)													
	employee bonuses and director compensations	2008	2009	2010	2011	Q1/11	Q2/11	Q3/11	1-9/11	Q4/11	Q1/12	Q2/12	Q3/12	1-9/12
	Pretax Income (UNIT:NT\$1000)	80,802	53,000	41,416	53,000	13,250	13,250	13,250	39,750	13,250	13,250	13,250	16,638	43,138
	Net Profit (UNIT:NT\$1000)	66,323	42,311	34,086	45,775	11,554	9,080	11,994	32,628	13,147	11,874	9,524	14,258	35,656

APPENDIX – CONSOLIDATED CASH FLOW

Ticker Symbol: 2059 Company Profile The Plant / Facility Current Business Overview 2011/2012 Consolidated Sales Breakdown Product Markets— Electronics Application Product Markets— Global Server Market Share Product Markets— Slide, Hinge, Kitchen Product Markets— Kitchen Market Share Entry Barrier Mechanical IP Support Core Competencies Future Growth Momentum Financial Performance Appendix	(Unit:NT\$1000)	2008	2009	2010	2011	Q1 /11	1H /11	1-9 /11	Q1 /12	1H /12	1-9 /12
	Operating Cash Flow	1027,512	800,704	914,216	904,744	176,041	268,767	628,179	214,294	453,235	723,117
	Net Profit	786,135	648,442	704,450	898,169	183,558	270,901	628,168	200,806	472,279	723,200
	Depreciation & Amortization	99,837	102,497	143,152	166,568	39,197	80,269	122,022	38,757	76,713	117,384
	Change in Non-cash Working Capital	141,540	49,765	66,614	-159,993	-46,714	-82,403	-122,011	-25,269	-95,757	-117,467
	Others	0	0	0	0	0	0	0	0	0	0
	Investment Cash Flow	-531,197	-273,267	-198,444	-152,201	-23,290	-70,478	-105,756	-29,957	-31,107	-75,900
	Net CAPEX	-531,156	-278,327	-198,387	-143,044	-21,713	-63,048	-96,790	-27,229	-27,824	-70,466
	Change in Other Assets	-41	5,060	-57	-9,157	-1,577	-7,430	-8,966	-2,728	-3,283	-5,434
	Free Cash Flow	496,315	527,437	715,772	752,543	152,751	198,289	522,423	184,337	422,128	647,217
	Financing Cash Flow	-294,379	289,448	-513,667	-506,661	0	0	-456,661	-648,600	-268,600	-714,049
	Change in Share Capital	-321,330	-235,512	-438,667	-506,661	0	0	-506,661	0	0	-415,449
	Net Change in Debt	50,000	25,000	-75,000	0	0	0	50,000	150,000	530,000	500,000
	Change in Other LT Liab.	-23,049	500,000	0	0	0	0	0	-798,600	-798,600	-798,600
	Others	0	-40	0	0	0	0	0	0	0	0
	Others	5,779	-756	-3,432	2,093	452	-133	2,054	-712	-520	-133
	Net Cash Flow	207,715	816,129	198,673	247,975	153,203	198,156	67,816	-464,975	153,008	-66,965

APPENDIX – CONSOLIDATED KEY RATIOS

	ITEM / YEAR	2008	2009	2010	2011	Q1 /11	1H/11	1-9 /11	Q1 /12	1H/12	1-9 /12
Ticker Symbol: 2059											
Company Profile	Growth (%YoY)										
The Plant / Facility	Sales	28.0	-15.1	17.3	2.6	-5.1	-6.3	-3.3	24.7	34.7	38.9
Current Business Overview	OP	26.0	-15.4	23.1	-8.0	-17.1	-17.5	-12.7	40.9	53.5	55.7
	EPS (after tax)	24.2	-17.5	8.6	27.5	-16.0	-35.1	-9.3	9.5	74.1	15.0
2011/2012 Consolidated Sales Breakdown	Profitability (%)										
	Gross Margin	48.3	51.6	52.0	48.9	49.0	47.4	48.7	50.5	49.1	50.1
Product Markets— Electronics Application	Operating Margin	35.7	35.6	37.4	33.5	32.3	30.8	32.6	36.5	35.1	36.5
	Net Profit Margin	30.7	29.8	27.6	34.3	31.5	22.6	34.0	27.6	29.2	28.2
Product Markets— Global Server Market Share	ROA	20.3	13.9	13.3	16.0	13.4	9.8	15.3	14.3	15.8	16.2
	ROE	32.5	22.0	20.7	23.8	20.0	15.7	23.0	19.7	23.5	23.3
Product Markets— Slide, Hinge, Kitchen	Stability										
	Gross Debt/Equity (%)	37.8	47.0	36.8	33.9	34.4	36.7	36.5	15.0	24.8	23.5
Product Markets— Kitchen Market Share	Net Debt/Equity (%)	Net cash	Net cash	Net cash	Net cash	Net cash	Net cash	Net cash	Net cash	Net cash	Net cash
	Current Ratio (X)	4.9	2.4	7.2	2.3	3.0	2.2	2.9	3.8	2.8	3.5
Entry Barrier	Quick Ratio (X)	4.2	2.2	6.5	2.1	2.8	2.0	2.7	3.4	2.6	3.1
	Per Share Data (NT\$)										
Mechanical IP Support	EPS (after tax)	8.52	7.02	7.63	9.73	1.99	2.93	6.81	2.18	5.12	7.83
	BVPS	28.78	35.00	38.72	43.07	40.73	36.17	40.17	45.47	43.92	46.60
Core Competencies	DPS	3.00	5.00	5.50	4.50						
Future Growth Momentum											
Financial Performance											
Appendix	PS:EPS & BVPS (NT\$) according to Shares outstanding (92,307,000 shares)										



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THANK YOU!